

General Manager's Message



It's been a long spring, but a good one! We remain ahead of a more normal spring timeline and except for some interesting rainfall distribution, things look pretty good! By the time you get this newsletter, crop protection applications will be complete, and we will have "Over the Top" in crop corn

nitrogen applications completed. Thank you for your support, and a BIG THANKS to your Co-op staff for all those extra hours worked, to get the crop in, and working so hard to navigate the challenges brought on by the pandemic. Sales have been strong in all our departments, and again, we thank you for your support.

We will now be moving into the busy summer maintenance season at all our locations and working on some scheduled repair projects. Staff will begin to enjoy some well-earned vacation. We are already beginning the planning process for fiscal 2022, October is coming fast!

Brad is retiring! Brad Moore, our Controller, is retiring this month. Brad has led the accounting team at NWC since 1993. The consistent, and positive results enjoyed by NWC are in no small part due to Brad's diligence and attention to detail. I would like to personally congratulate Brad on his retirement and to thank him for all his efforts on behalf of NWC. I would also like to welcome Allyson Cardiff to North Wellington as our Controller. Allyson has been working hard to learn as much as she can about NWC before Brad's departure. Allyson brings a lot of great experience to our co-operative and is a valuable addition to our team.

Watch your mail for our annual summer customer appreciation flyer. We will be helping Huron Bay Co-op celebrate their 70th Anniversary! See this great flyer for great deals, an opportunity to earn up to \$100 in gift certificates from great local butcher shops, and a chance to win one of 5 Traeger BBQs. This event runs from July 15th - 24th and you won't want to miss it!

Have a great summer! I hope you get to enjoy some holidays with your family, and, to see loved ones that you have been missing. So, get your vaccination, be safe, and thank you for the privilege of serving you again this season.

Regards

Kelly Boyle
General Manager

Energy Notes

Educate yourself on fuel, it's the lifeblood of your engines!

Water is the #1 problem when it comes to fuel, and no, that does not mean that your fuel was delivered to you with water in it. It is because the air inside your tank contains moisture. This moisture condenses when the outer walls of your tank are colder than the fuel. This causes the moisture in the fuel to condense on the top of the tank and drip down into the fuel. The water is heavier than the fuel so it will eventually settle to the bottom of the tank. Much effort is made to isolate the fuel from the air during production, transport, and delivery. But inevitably some will collect. Below are some steps you can take to help minimize this issue:

1. Refuel your equipment at the end of the day. Water issues are more common in diesel equipment tanks than storage tanks. This is because the fuel your engine takes from the tank but doesn't use, is returned to the tank, and the returning fuel is warm! A tank of higher-temperature fuel will naturally attract more condensation. So fuel your equipment at the end of the day so there isn't a large open air space to condense overnight or the following days the equipment is not used.
2. Ensure your storage tank is sized properly. Larger is not always better! If it takes you several months to empty your tank, that is several months you have a chance of condensation. The larger the tank, the larger the surface area inside that can attract condensation. So depending on your usage, a smaller tank might be best to assist in less time & surface area for condensation to form (this will also help in more frequent deliveries which will assist in better fuel quality). Please contact us if you feel you may have an oversized tank, we can look into your history and make a recommendation.
3. Don't fuel right after receiving a delivery into your farm storage tank. Any water that has formed at the bottom of your tank over time will get stirred up by the new fuel being delivered into your tank. If you fuel immediately after, you will get any of the water that is still suspended in the fuel. Give the water time to settle back to the bottom of the tank before you refuel (your pump pulls from several inches above the bottom of the tank to leave room for contaminants such as water). Using DIESELEX GOLD can greatly assist in this. DIESELEX GOLD's moisture control component can help separate the water in a matter of minutes rather than hours!

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Co-operative Young Leaders Program

CYL has planned an exciting, interactive and free plan for their virtual camp this summer! They will be asking participants to help complete three different challenges this summer. Each challenge will be completed over 5 sessions, one hour in length. To learn more or register for these free sessions, please visit www.ontario.coop.

Item of the Month

4pk Fly Stickers

Reg. \$2.99/pk
427822 / 3824176

\$1.99 /pk



Ends July 31st, 2021

Seeding more
successful todays
and tomorrows.



Bringing you what's next

North Wellington Co-op Memorial Bursary

In memory of Gerald Raby, former General Manager of North Wellington Co-op, North Wellington Co-operative Services Inc. in partnership with Partners Indemnity Insurance Brokers Ltd. offer four bursaries of \$500.00 each annually.

Applications can be found at our website, northwellington.ca, or from your school guidance office. Applicants for this bursary must complete the application in detail and forward it postmarked no later than August 1, 2021 to:

North Wellington Co-operative Services Inc.
ATTN: Memorial Bursary Committee
56 Margaret St S
PO Box 700
Harriston ON N0G 1Z0

**N O R T H
W E L L I N G T O N
C O - O P
M E M O R I A L
B U R S A R Y**



Equal Billing Program

The program is:

- Interest free from September to June annually (no contracts started after November 1)
- Available for propane and furnace oil only, with approved account application
- Automatic delivery
- Other purchases are on a cash basis or separate charge account only
- Monthly payment amount determined by North Wellington Co-op, and can be adjusted at any time if usage varies too far from our estimate (customer will be notified)
- Separate fixed price contract required to calculate estimate
- All accounts must be paid in full by June 20 (credits can be carried forward or refunded by cheque)
- Contract is null and void if NSF payment received. Account is then C.O.D. and regular interest applied

Monthly payment options:

- Automatic withdrawal via Pre-Authorized Payment (by completing our Pre-Authorized Payment Form)
- 10 post dated cheques

If you are interested in applying to start Equal Billing in September 2021, please contact Jackie Ziegler at 1-800-667-3056 or 519-338-2331 anytime to get your name on the contact list.

Credit Notes

REMINDER: Please allow at least 3 business days for your payment to reach us. For online, telephone & ATM banking payments, the payment credit will show on your NWC account on the day that it is credited to our bank account, not the date you initiated it. Payments mailed by cheque will be credited on the day NWC receives it in the mail, not the date on the cheque or the postage meter. **Remember our due date is the 20th of the month following.**

Pesticide License Update

If your pesticide license expired after January 1, 2020, the Ontario Pesticide Education program has extended those expiry dates until December 31, 2021, due to COVID-19 cancellations.

If you would like to certify for the first time, you can self-study and write the exam at Grey Ag Services in Markdale. For more information on this, please contact OPEP at 1-800-652-8573 or ropep@uoguelph.ca.



Cover Cropping After Winter Cereals

NWC carries a wide range of cover crop options. So whether you're wanting some extra forage, or want a crop to plow down or leave throughout the winter, we've got you covered. Please contact your NWC Crop Specialist to go over which cover crop will work best on your farm.

Soil Sampling - Book Now

With wheat harvest not far away, it's time to book your fields for soil sampling. We recommend sampling your fields every 3-4 years, as this helps you understand where the base nutrient levels of your fields are. This can help you with manure management, crop rotation, and fertilizer decisions. For composite sampling, one sample should be pulled for every 25ac or less (i.e. if your field is 40ac, pull two samples). If you are interested in grid or zone sampling, contact your NWC crop specialist and we can set up either of those options with you.

From the Feed Pen

Blueprint MILK REPLACERS

- IMPROVES GROWTH PERFORMANCE AND EFFICIENCY
- HELPS DEVELOP CALF'S NATURAL DEFENSE SYSTEM
- IMPROVES GUT HEALTH AND FUNCTION
- REDUCES RISK OF DISEASE AND MORTALITY
- INCREASE DAIRY PROFITABILITY

100% organic trace minerals

DESIGNED FOR DAIRY PRODUCERS THAT WANT HEALTHY GROWING CALVES TODAY AND HIGHER HERD PRODUCTIVITY TOMORROW.

Early health and growth, better lifetime productivity and achievement of genetic potential are the keys to successful dairy herds – our Blueprint Milk Replacers were developed to give producers the best possible option in early calf rearing.

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Employee News

We would like to welcome the following to the North Wellington Co-op team!

Allyson Cardiff – Harriston

Kaitlyn Densmore – Harriston

Congratulations to our Controller Brad Moore on his retirement! Best wishes to Brad and Diane as they enter this next chapter of their lives.

Harriston

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