

## General Manager's Message



Warm early April temperatures and dry conditions allowed our growers to continue with spring fieldwork. Despite some cold, rain, and even snow, work has continued and we have made some pretty good progress. Yards and gardens have also received a lot of attention. Lawn

mowers have been out, and a lot of potatoes, onions and peas are in the ground. The Farmer's Almanac suggests May 14 as the date we may see the last frost, however, there is a full moon on the 26th.

Crop input supplies remain solid with only a few disruptions. This year's first 2 fertilizer ships have visited Hamilton allowing NWC and the rest of the co-op system to refill urea and phosphate inventories. Your crop team is working hard to position the remaining product you require to finish #Plant21. As always, it will be a good idea to take inputs as soon as you are able, and to give us as much notice as possible if your crop plan changes, or if you need additional product. Please return unused product as soon as you can so we can help out anyone running short.

Your Energy Division is coming out of the busy home heat season and moving right into the busy farm fuel and maintenance season. Now is a great time to inspect your tanks. Are they level; do they need paint; are hoses, pumps, and filters okay? Contact the Energy team in Harriston if you need assistance with any of your energy equipment or services.

This year continues to provide its challenges. The 3rd round of COVID restrictions has certainly discouraged us all. Once again, we need to thank you for your patience as we work around COVID-related regulation changes, staff shortages and supply chain interruptions. Our staff continues to work hard to serve you amid these challenges, and they sure deserve a huge thank you for all their efforts! Vaccinations continue to be scheduled, we continue to work hard to keep our facilities safe for you, and our staff. Let us pray we are on the road back to a better normal.

Have a great spring, thank you to all our mothers on the 9th, work safe, and find a moment to enjoy all the new spring colors to be seen in your travels.

Regards.....

Kelly Boyle  
General Manager

## Energy Notes

Crude markets are certainly different than they were a year ago. This time last year we were very busy with max price contracts, and looking back on those contracts they were a great success for our customers. Crude markets have returned to a more "normal" stable state at this point but keep in mind max-price contracts are still a great idea. Max price contracts allow you to cap the price of your fuel, but still get the advantage of lower prices if things were to drop. The cost of the program is 3.5 cents per litre for each litre you book, this can be thought of as purchasing insurance on your fuel. Pay a little upfront, and ensure your fuel does not go up over the term of the contract. Give the energy team a call to inquire into the program.

We will be very busy with tank inspections over the next few months. Don't be alarmed if you see a co-op truck in your laneway, it's just one of our friendly staff getting eyes on your tanks. These inspections will help identify maintenance and upgrade requirements for field equipment.

There are many ways to contact the Energy Division with your inquiries or order needs. Please see below or scan the QR code. Please note the "Cell" number provided receives text messages ONLY.

**Energy Division**  
North Wellington Co-op

56 Margaret Street  
Harriston, Ontario N0G1Z0



www.northwellington.ca  
energy@northwellington.ca  
P 519-338-2331  
C 1-519-641-0551

## Grower Pesticide License

Did you update your Grower Pesticide license over the winter? If so, please call/email NWC with your updated expiry date and number so we can add this to your account. Without an up-to-date license, we cannot sell you agricultural pesticides. If you need to give us this information, contact Justine @ Harriston Branch, or email the information to crops@northwellington.ca

## Durham Garden Centre

Our garden centre is filling up with trees, shrubs, perennials & baskets that are arriving in Durham with vegetable and bedding plants arriving here shortly! Stop by and pickup one of these 10" Boston fern baskets for \$24.99. We want to remind everyone we are limited to 3 customers at a time and to follow the safety precautions we have in place. Please stay safe and we appreciate your continued support!



## Employee News

We would like to welcome the following to the North Wellington Co-op team!

Kyle Manderson - Harriston

## Item of the Month

**Stanley FatMax 50ft. Water Hose** **\$49<sup>99</sup>**

Reg. 59.99  
448912



Ends May 31st, 2021

**ITEM OF THE MONTH**

**Seeding more successful todays and tomorrows.**



*Bringing you what's next*

## North Wellington Co-op Memorial Bursary

In memory of Gerald Raby, former General Manager of North Wellington Co-operative Services

North Wellington Co-op in partnership with Partners Indemnity Insurance Brokers Ltd. offer four bursaries of \$500.00 each annually to applicants who fall under the following criteria:

- Applicant's parent(s) must be member(s) of North Wellington Co-operative Services Inc.
  - Lives in North Wellington Co-operative Services Inc.'s trading area.
  - Graduating from secondary school and attending post-secondary education in the application year OR be attending post-secondary education in the application year and have graduated from secondary school in the previous year.
  - Have high academic achievement in secondary school have shown involvement in extra-curricular and community activities.
- The North Wellington Co-operative Services Inc. Board of Directors will make the selection from complete applications received by the deadline and the bursary will be presented at the student's secondary school commencement exercises when possible.

Applications can be found at our website, northwellington.ca, or from your school guidance office. Applicants for this bursary must complete the application in detail and forward it postmarked no later than August 1 to:

North Wellington Co-operative Services Inc.  
ATTN: Memorial Bursary Committee  
56 Margaret St S  
PO Box 700  
Harriston ON N0G 1Z0



## Seed Supply-Meeting Farmers Needs All Spring

Did you forget about a field or come across new land? Do you need to patch up a Winter Wheat field or touch up a pasture? NWC is your destination for in-season seed needs. We carry a wide range of high-yielding Corn, Soybeans from DEKALB, PRIDE Seeds, NK, PROSeeds and SeCan; Spring Cereals from Snobelen Farms and Cribit Seeds; Canola from Invigor; and various suppliers of Alfalfa and Grass seed. So, if you run a few bags short, call your NWC Crop Specialist or stop in to your local branch!

## Reminder to Plant Safe!

Spring can be a busy and hectic time—always remember to follow machinery safety protocols, and to take your time and plant safe! Accidents only take a second to happen, please take every step to prevent them. From the NWC Agronomy department—we wish you a safe and prosperous 2021 growing season!

## Co-operative Young Leaders Program

CYL has decided to cancel the on-site camp again this summer due to COVID-19. It will once again be a virtual summer camp with further information to come soon about the updated programming.

## NWC on Social Media

NWC utilizes a number of communications outlets to share information with our customers and members. For all the up to date information and changes to NWC services, hours, products, and more, be sure to follow us on Twitter, Instagram, and Facebook or check our website at [www.northwellington.ca](http://www.northwellington.ca).

**Corporate Page:** [www.facebook.com/NWCoop](http://www.facebook.com/NWCoop)  
**Harriston Branch:** [www.facebook.com/NWCoopHarriston](http://www.facebook.com/NWCoopHarriston)  
**Hanover Branch:** [www.facebook.com/NWCoopHanover](http://www.facebook.com/NWCoopHanover)  
**Durham Branch:** [www.facebook.com/NWCoopDurham](http://www.facebook.com/NWCoopDurham)  
**Mount Forest Branch:** [www.facebook.com/NWCoopMountForest](http://www.facebook.com/NWCoopMountForest)  
**Energy:** [www.facebook.com/NWCoopEnergy/](http://www.facebook.com/NWCoopEnergy/)  
**Twitter:** @NWCoop and @NWCHanover  
**Instagram:** nwc\_op and nwchanover

## COVID-19 and the Spring Planting Rush

With the ongoing Covid-19 pandemic, we at NWC are committed to helping our farmer customers plant their spring crops as efficiently and safely as possible. But for us to do this, we need your help along the way.

Here are some reminders/protocols to be aware of for this upcoming season:

- Please do not come into the branch if you are not feeling well. For us to serve the area's farmers we need to keep our staff healthy
- If you are wanting to pick up seed, chemical, fertilizer, etc. we please ask you to call ahead so we can arrange a safe and efficient pick-up. You can contact your Crop Specialist or the Harriston Branch at 519-338-2331
- When we are dropping off items, please keep your social distance from our drivers (2m or 6'). If there are items to unload by hand, please let us know where to place them, and we can unload them
- When picking up fertilizer or seed, please do not enter the buildings. A NWC employee will come out and be able to assist you.

We thank you for your cooperation and understanding in advance. Together we will get the crop planted and off to a great start.

## From the Feed Pen



## Fill the hungry calf gap.

Milk from a lactating beef cow provides about 50% of the nutrients that a three to four month-old calf needs for maximum growth. The remaining nutrients must come from pasture and supplemental feeding if the calf is to maximize its genetic potential for growth. While calves can consume grass, they are unable to eat enough of it to meet daily requirements for optimal development.

This is called the "hungry calf gap."

Creep feeding is a method of supplementing the diet of young livestock who are still nursing. It can help mitigate nutrient deficiencies while providing supplemental energy and protein to maximize growth in this demanding development window, giving you greater returns when you market calves.

### BosBuilder EXCELERATOR *Rough N' Ready Vintage*

Try Masterfeeds reliable creep feeds today!

*Complete, high energy, easily digestible feeds, fortified with the vitamins and chelated minerals necessary for minimizing the hungry calf gap. Enhance forage utilization by providing energy in the form of highly digestible fibre, provide extra protein, chelated minerals and vitamins for weight gain prior to weaning.*

CONTACT YOUR LOCAL CO-OP REPRESENTATIVE FOR MORE INFORMATION ON THE BENEFITS OF CREEP FEEDING.

### Harriston

56 Margaret St S, PO Box 700  
Harriston ON N0G 1Z0  
ph: 519-338-2331 fx: 519-338-3513  
[harriston@northwellington.ca](mailto:harriston@northwellington.ca)

### Durham

377 Garafraxa St S  
Durham ON N0G 1R0  
ph: 519-369-2415 fx: 519-369-6383  
[durham@northwellington.ca](mailto:durham@northwellington.ca)

### Hanover

691 10th Street  
Hanover ON N4N 1S1  
ph: 519-364-4777 fx: 519-364-7128  
[hanover@northwellington.ca](mailto:hanover@northwellington.ca)

### Mount Forest

404 Main Street South  
Mount Forest ON N0G 2L3  
ph: 519-323-1271 fx: 519-323-3438  
[mountforest@northwellington.ca](mailto:mountforest@northwellington.ca)