

General Manager's Message



Mother Nature, and Old Man Winter got back from their December vacation and brought some cold January temperatures with them. The Farmer's Almanac is calling for a -4C average temperature (1 degree above average) and precipitation of 90mm (30 mm above average). The

Almanac is calling for the last spring frost on May 14th for Owen Sound and May 12th for Barrie. We'll see how it goes with the groundhogs.

Don't forget your Valentine on the 14th! Your Co-op store has lots of great gift ideas for your Sweet Heart. Flowers from our green houses, rubber boots, BBQs or maybe a new riding mower! We've got the gifts to show your Valentine you really care! Be sure and visit the greenhouse at your local co-op. It's a great place to visit on a cold sunny day, and, you can enjoy greenhouse time in all 4 locations of North Wellington Co-op. Indoor gardening products and seed displays have arrived. Check out our full line of soils, containers and all of the new varieties of seed, and get some started! It is not too early to talk to our garden center staff about ordering that special tree, shrub, plant or seed variety you always have trouble finding.

Now is also a good time to complete orders for crop inputs and to complete crop plans for your operation. Seed corn, beans and cereal seed are now arriving in Harriston and are being delivered along with bagged fertilizer. Early take, pay and delivery discounts are still available for most crop inputs. Extended terms are available for taking your inputs early! Take them now, have them handy, and pay in June, just as if you had held off until May to take delivery. This helps us plan our deliveries, and you are ready to go if we get good conditions early! Contact your retail field man, or your local branch for more information. Remember our Seed pick-up day on March 21st in Harriston. Stop in for lunch, see the new fertilizer plant if you haven't already and book a delivery date for your seed. Take delivery of your seed or schedule it by March 22 and we will enter your name in a draw for a Husqvarna 455 Rancher chainsaw! Have a great month, don't put too much store in groundhog shadows, and get prepared for the lions and lambs of March!

Regards.....

Kelly, General Manager

Grower Pesticide Safety Courses

Mount Forest: Friday, February 22nd, 2019 at the Mount Forest Fire Hall.

Harriston: Friday, March 15th, 2019 at the Harriston Legion.

For more details or to sign-up contact Justine Lennox at 519-338-2331 or by e-mail to jlennox@northwellington.ca. To arrange payment, please call the Ontario Pesticide Education Program office at 1-800-652-8573.

Cost of the course and/or exam is \$105 payable to the University of Guelph. Books can be picked up in Harriston or Mount Forest at no charge, just call ahead to ensure we have a copy for you.

Item of the Month

Alaskan De-Icer

500 grams. 85665008

Reg. \$8.99 each

6⁹⁹



Sale price in effect until February 28, 2019 or while stock lasts. First come, first served. No rainchecks.

Crop Financing

With the first day of spring and daylight savings time less than 7 weeks away, it is time we finalized spring planning. Spending some time now, to get our "ducks in a row", can save time and money. Here are some management details to consider:

- Crop plan complete?
- Seed orders to support our crop plan in place?
- Equipment issues, including planter and drill tune-up?
- Fuel tanks, pumps and hoses in good shape and ready for the busy season?
- Banking and credit facilities in place?

Planning and preparation are key components to the success of your operation. A flexible crop input finance program can make all the difference. North Wellington Co-op, in conjunction with Farm Credit Canada, can provide assistance through the FS Finance program. And unlike other suppliers who may offer a similar program, when you sign up through North Wellington Co-op you are able to include your farm fuel and dryer propane purchases as well!

If you are already taking advantage of this program, please take some time to review your cropping requirements for this spring. If you need to, now is the time to apply to increase your limit through the FS Finance program, so you are ready to go!

Reminder: spring 2018 amounts are due by March 15, 2019. Speak to your NWC fieldman or give Jackie a call in Harriston..... we can help! 1-800-667-3056 or 519-338-2331.

March Break Fun

The Mount Forest Garden Centre is hosting a March Break event for kids aged 6 & 7 on Thursday, March 14th, 2019 from 9:30 am to 11 am.

Hands on learning with different seeds for kids to "Grow Your Own".

Learn about different seeds & planting depth, annuals, perennials & soil.

The kids will be bringing home their plants to be set on the window sill in the sunniest spot!

This is a FREE event, but you must pre-register by calling the Mount Forest Garden Centre at 519-323-1271 or mountforest@northwellington.ca.



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Voice From the Field

Crop Plan—Plan for your Spring Today

If you haven't already, arrange a time to meet with your NWC Crop Specialist to develop a crop plan for your 2019 crops. This will ensure that you are putting the right crops in the right field, and that you are meeting those crops fertility requirements. Contact your NWC Crop Specialist today to create a Crop Plan for your farm!

Early Take Opportunities For Spring Grain and Bag Fertilizer!

Spring is a few weeks away, and NWC has already begun receiving spring cereal seed. Please contact us if you are able to take your seed or fertilizer early, as you may qualify for early take discounts! Contact your NWC Crop Specialist or the Harriston Branch for more details.

Upcoming Meetings:

NWC Winter Grower Meeting - **Tuesday, February 26, 2019 from 9am to 1pm** at the Mount Forest & District Sports Complex.

Join us to for our annual winter meeting!

Topics include:

- Introduction to new Fertilizer and Fertility options from NWC - NWC Agronomy Team
- Marketing your Crop in 2019 and Beyond - Don Kabbes, Great Lakes Grain
- Farming is Stressful, let's Talk about it! - Stewart Skinner, Listowel area Pork farm discusses his story and why it is important for farmers to open up and talk about their mental health

Free Lunch included in the meeting, please RSVP to Justine Lennox @ 519-323-6844 or your NWC Crop Specialist

Meeting Sponsored by NuFarm, Sygenta, and Pride Seeds

Canada Blooms

Once again, North Wellington Co-op Garden Centres are hosting a Bus Trip to Canada Blooms in Toronto.

Tuesday, March 12, 2018

Bus picks up in Hanover at 8:00 am at the Giant Tiger Parking Lot
Bus picks up in Harriston at 8:30 am at North Wellington Co-op.

Cost of the trip is \$64.99 including HST.

Ticket entitles you to one show ticket and a seat on a deluxe coach to and from the show.

For more information, or to reserve your spot, contact Jennifer Magwood in Hanover at 519-364-4777 or jmagwood@northwellington.ca or your local branch garden centre.

NWC Harriston Bonspiel

North Wellington Co-op's Farmers Curling Bonspiel is Saturday, February 16, 2019 at the Harriston Curling Club. Three six end games, early draw at 9 am and late draw at 10:30 am. Lunch, dinner and meat prize included. \$100 team entry fee. For more information or to register, please contact Justine or Mollie in Harriston at 1-800-667-3056.

Family Day

In observance of the Family Day Holiday, North Wellington Co-operative offices, bulk deliveries and stores will be closed Monday, February 18, 2019.

Member Loans

MEMBER LOANS INTEREST RATES

For new investments & renewal of member loans at North Wellington Co-operative Services Inc.

TERM	\$100-\$4900	\$5000+
1 year	4.45%	4.95%
3 year	5.70%	6.20%
5 year	6.20%	6.70%

Rates subject to change based on Royal Bank prime rate. For more information, please contact Brad Moore in Harriston at 519-338-2331.

Equal Billing Program

The program is:

- Interest free from September to June annually (no contracts started after November 1)
- Available for propane and furnace oil only, with approved account application
- Automatic delivery
- Other purchases are on a cash basis or separate charge account only
- Monthly payment amount determined by North Wellington Co-op, and can be adjusted at any time if usage varies too far from our estimate (customer will be notified)
- **NEW 2018** - Separate fixed price contract required to calculate estimate
- All accounts must be paid in full by June 20 (credits can be carried forward or refunded by cheque)
- Contract is null and void if NSF payment received. Account is then C.O.D. and regular interest applied.

Monthly payment options:

- Automatic withdrawal via Pre-Authorized Payment (by completing our Pre-Authorized Payment Form)
- 10 post dated cheques

If you are interested in applying to start Equal Billing in September 2019, please contact Jackie Ziegler at 1-800-667-3056 or 519-338-2331 to get your name on the contact list.

Sheep & Goat Day

North Wellington Co-op is hosting our annual Sheep Day on Saturday, March 9, 2019 from 9 am to 3:30pm at the Mount Forest and District Sports Complex.

Topics include:

- Antiparasitic Therapy & Importance of following Protocol. Glanvac and Startect.
- Use of Direct Fed Microbials for Digestive & Immune Health
- Mortality in Adult Sheep & Goats
- Preparing for the Shearer from a Shearer's Perspective
- State of the Sheep Industry
- Genetic Improvements: How does it put dollars in your pocket. Overview of trip to Australia & Semen Importation
- Know your Numbers. What your Banker is looking for.
- Ontario Goat Industry Update
- Mortality in Kids
- Challenges for deworming goats & coccidia control.

Thank you to all of our sponsors for making this day possible.

To register or for more information, please contact our Mount Forest Branch at 519-323-1271 or mountforest@northwellington.ca.

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