

General Manager's Message



Happy New Year! Things sure are moving fast around your Co-op. Bagged fertilizer and seed products are arriving and we are scheduling deliveries for these products earlier than ever. Ask about extended terms for taking these products early to improve our spring efficiencies and

yours! Intermittent wintery blasts have brought strong sales of winter clothing, ice melting products, birdseed and of course those great running Husky and Craftsman snow-blowers. Check out the great line-up of Craftsman hand and power tools in all of our locations. Our stores still have good stock on everything you need to stay ahead of winter, look good, and stay warm.

The Energy Division has been very busy and our customers are doing a great job providing plenty of notice so that we can keep our scheduled deliveries on time. Remember that farm fuel can be financed on FS Finance. Easy to apply, great rates, finance all your crop input needs with one program. No other supplier can finance all your crop inputs together in one program. If you have questions about applying for FS Finance or increasing your existing limit, please contact Jackie or myself in the Harriston office.

Seed and fertilizer sales have been brisk and we encourage you to complete crop input orders as soon as possible. Seed supplies are tightening up as more growers make final planting decisions, and contract tonnages for fall harvest. Stay in touch with your field man if you need any help lining up the best varieties for your operation. Early pay, take and volume discounts are still available on most products. As usual, these discounts provide the best return when booked early. Contact us soon to set up an appointment to complete fertility and herbicide program plans. We are planning a Seed Pick-Up event for March 21st. We're going to BBQ, you can pick up your seed, or schedule delivery, and get entered into a draw for some fabulous prizes, including, a Husqvarna chainsaw!

Remember to save the date for our 75th anniversary celebrations at all locations on July 13, we are going to have a blast!

Have a great New Year, stay warm, good luck with your resolutions, and as I always say...remember, we'll be on the land in 12 weeks!

Regards.....

Kelly
General Manager

Helping Kids Smile

In 2018, North Wellington Co-op sold purple silage wrap in support of Helping Kids Smile supporting Toronto Sick Kid's Hospital. \$7.50 per roll was donated to the hospital. We are proud to announce that just under \$1000 was raised. Thank you to Zeus Packaging and the our customers for supporting a worthy cause.

#NWC75

In 2019, North Wellington Co-op is celebrating 75 years of operations. Until September 30, 2019, post your photos of your crops, animals, gardens etc. to social media (Facebook, Twitter, Instagram) and include #NWC75 in your caption.

Throughout the year, we will feature posts on our company socials pages. Prizes will be awarded to the best posts representing each of our departments (ie: agronomy, energy, feed, store and garden centre).

Winners will be announced at our Annual Meeting in 2019.

Grower Pesticide Safety Courses

Mount Forest: Friday, January 25th, 2019 and Friday, February 22nd, 2019 at the Mount Forest Fire Hall.

Harriston: Tuesday, March 15th, 2019 at the Harriston Legion.

For more details or to sign-up contact Justine Lennox at 519-338-2331 or by e-mail to jlennox@northwellington.ca. To arrange payment, please call the Ontario Pesticide Education Program office at 1-800-652-8573.

Cost of the course and/or exam is \$105 payable to the University of Guelph. Books can be picked up in Harriston or Mount Forest at no charge, just call ahead to ensure we have a copy for you.

UNIVERSITY
of GUELPH
RIDGETOWN CAMPUS



From the Feed Pen

SHEEP & GOAT OWNERS

LET MASTERFEEDS HELP YOU GET YOUR YOUNG ONES OFF TO A GREAT NUTRITIONAL START THIS WINTER!

New-born lambs and kids have specific nutritional requirements for early development and growth. Masterfeeds GoalMaker 20% Lamb Starter and GoalMaker 20% Total Kid Starter rations provide that nutrition, with very palatable formulations.

GoalMaker 20% Lamb Starter (medicated) is a highly palatable, fortified ration for starting lambs on feed, while nursing. Our mini-pellet enhances early feed intake. Feed for a minimum of three weeks and then start them on GoalMaker 18% Lamb Grower (medicated).

GoalMaker 20% Total Kid Starter is a complete palatable feed for starting kid goats. High in protein and energy, this ration promotes early frame development and excellent rate of gain. Ideal vitamin and mineral levels provide increased immunity and optimum performance. No addition roughage source required.

Ask your local Co-Op representative for more details on these sheep and goat formulas and watch your "young ones grow"!

A Canadian Tradition of Animal Nutrition Solutions | Une tradition Canadienne de solutions en Nutrition Animale

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Item of the Month

Hand & Foot Warmers

Up to 8 hours of heat. Air activated.
2 pack. 30755000/30755001
Reg. Price- \$.99

74¢



Sale price in effect until January 31, 2019 or while stock lasts. First come, first served. No rainchecks.



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Masterfeeds



A Canadian Tradition of Animal Nutrition Solutions

Une tradition Canadienne de solutions en Nutrition Animale

Voice From the Field

Crop Plans—plan for success in 2019!

The winter months are a great time to get together with your NWC Crop Specialist and make a crop plan for the 2019 season. Together with your Crop Specialist you can develop a crop fertility plan, herbicide/fungicide program and review soil tests. You can also discuss doing a possible MiField trial plot on your farm. These trials allow you to test out a new practice (eg different fertilizer program, fungicide trial, etc) on your farm. By doing a MiField, you can explore new practices and technologies right on your farm! Get talking to your NWC Crop Specialist in the next couple months to develop your 2019 Crop Plan!

Seed for 2019—Early Payment Reminder

If you have ordered your 2019 seed from NWC, and have not pre-paid them yet, there are still some early payment discounts. These include: Corn (PRIDE Seeds, DEKALB), Soybeans (PRIDE Seeds, DEKALB, NK Seeds, PROSeeds), spring grain, and forages. For further details and totals, contact your NWC Crop Specialist.

Upcoming Farm Meetings/Conferences

With the winter months, come lots of local farm meetings/conferences. See below for a listing of local events.

Grey-Bruce Farmers Week

January 3 to 9, 2019 in Elmwood. For more details call (519) 986-3756, or e-mail info@greyagservices.ca

North Wellington Co-op Market Garden/Horticulture Meeting

January 15, 2018 at the Belmore Community Centre.
9:30am to 1:30pm For more information or to register, call Luke at 519-321-1400

Crop\$mart- Optimizing Your Crop Production System

January 18, 2018 at RIM Park, Waterloo. Pre-register by calling 1-877-424-1300

Farm\$mart

January 19, 2018 at the University of Guelph. Pre-register by calling 1-877-424-1300.

Guelph Organic Conference

January 25 to 28, 2018 at the University of Guelph. Call 519-824-4120, extension 56311 to register .

Garden Centre Corner

Even though there is snow on the ground, January is a great time to get thinking about the 2019 spring season. Decide what you want to start indoors before the frost lifts so that you have the supplies you need to start everything in a timely fashion.

We carry everything you need to start a great garden! Peat pellets, potting soils, seed starting kits, and of course the seeds themselves! Now is also a perfect time to think about any special order items you may want for your garden.

Talk to your local co-op garden centre to see if that special tree or perennial you've always wanted may be available. All the best for 2019!

NWC Harriston Bonspiel

North Wellington Co-op's Farmers Curling Bonspiel is Saturday, February 16, 2018 at the Harriston Curling Club. Three six end games, early draw at 9 am and late draw at 10:30 am. Lunch, dinner and meat prize included. \$100 team entry fee. For more information or to register, please contact Justine or Mollie in Harriston at 1-800-667-3056.

Member Loans

MEMBER LOANS INTEREST RATES

For new investments & renewal of member loans at North Wellington Co-operative Services Inc.

TERM	\$100-\$4900	\$5000+
1 year	4.45%	4.95%
3 year	5.70%	6.20%
5 year	6.20%	6.70%

Rates subject to change based on Royal Bank prime rate. For more information, please contact Brad Moore in Harriston at 519-338-2331.

Energy Notes

Winter is upon us! The Energy team has been very busy keeping our customer's tanks full and preparing for the holiday season. We would like to remind everyone to give us 3 business days notice for delivery requirements. We also ask that you make sure laneways are marked and clear of snow; this ensures access to your tank and the safety of our drivers.

This is also a good time to remind everyone to clear appliance vents are of snow. The buildup of snow and ice can block your furnace or other fuel burning appliance vents causing them to stop working. This blockage can also cause harmful carbon monoxide to become trapped in your home.

We hope everyone has had a safe and enjoyable holiday and thank you for your continued support.

Safety Minute

Snow is a part of life in the winter. Farms need to make sure that yards and lanes are free from snow so work can be done effectively and efficiently. Simple maintenance and safety rules on the operation of snow blowers will help get through winter without equipment breakdowns or injuries. Snow blowers were designed to make snow removal easier. If you use a snow blower it is important to recognize that this machine doesn't make snow removal risk-free.

PRE-OPERATIONAL INSPECTIONS MUST BE DONE PRIOR TO EVERY USE – Make sure all guards and shields are in place. Check bearings, chains, U-joints, etc., and replace any damaged components.

REMOVE ALL FOREIGN OBJECTS FROM LANEWAYS AND YARDS – Before the first snowflake falls, make sure that all debris is removed from the laneways and yards. Metal, stones and bits of wood travel much further and faster than snow when projected by a blower. Mark lane edges with posts if there is a significant drop-off.

BEFORE STARTING TO CLEAR SNOW, MAKE SURE THAT CHILDREN AND PETS ARE INDOORS – In fact, no bystanders of any age should be allowed.

KEEP THE SNOW BLOWER'S CUTTING EDGE TILTED UP SLIGHTLY DURING THE FIRST PASS – By leaving a thin "bed" of snow over cleared areas after the season's first significant snowfall, you reduce the chances of picking up foreign objects with the snow blower. Direct the plume of snow away from buildings, vehicles and trees. Plan snow clearing patterns to take advantage of the prevailing wind. While this can be difficult on some days, snow blowing is more efficient and visibility is greatly enhanced when you blow with the wind.

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