

## General Manager's Message



Happy New Year! How are you making out with all your resolutions? Don't be too hard on yourself, as a wise man once told me, "everything in moderation". We are busy at the Co-op with the winter weather, but as we go to print, it is turning mild, which could create quite a mess.

Sales of winter clothing, snow blowers, and all of our "winter-ready" products have been brisk.

Our construction projects continue to creep along. At the propane shop, cement is all poured, underground electrical and gas piping is in place along with the shiny new 2000 gallon tank. At the fertilizer plant, structural steel is here and is to be erected before Christmas, which would permit completion of cement work for the walls. The new electrical service is in and underground electrical is complete. Contractors everywhere are busy and are scrambling to keep projects moving forward.

The Energy Division has been very busy and our customers are doing a great job providing plenty of notice, clearing driveways, and trimming trees, so that we can keep our scheduled deliveries on time. Remember that farm fuel can be financed on FS Finance. Easy to apply, great rates, finance all your crop input needs with one program. No other supplier can finance all your crop inputs together in one place. If you have questions about applying for FS Finance or increasing your existing limit, please contact Jackie or myself in the Harriston Office.

Be sure to contact your NWC field man to complete fertility and crop protection plans, and to arrange for any last minute seed requirements. Early order, pay and early take discounts are still available for many crop inputs. Planning now makes everyone's life easier come the middle of May.

Have a great 2018, good luck with the resolutions, and like I always say, we'll be on the land in 12 weeks!

Regards.....

Kelly Boyle  
General Manager

## World Plowing Competition

Jay Lennox, Crop Specialist for North Wellington Co-op, recently represented Canada at the World Plowing Match in Kenya.

Jay finished 10th on stubble land, 12th on sod to finish 11th overall. Congratulations Jay!



## Curling Bonspiel

North Wellington Co-op's Farmer Curling Bonspiel  
Saturday, February 17, 2018 at the Harriston Curling Club

Three six end games, early draw at 9 am and late draw at 10:30 am.

Lunch, dinner and meat prize included.  
\$100 team entry fee.

To register your team, contact Justine in Harriston at 519-338-2331 or [jlennox@northwellington.ca](mailto:jlennox@northwellington.ca) or Luke Hartung at 519-321-1400.

## Save the Date!

### Upcoming Farm Meetings/Conferences

With the winter months, come lots of local farm meetings/conferences. See below for a listing of local events.

### Grey-Bruce Farmers Week

January 3rd to 9th in Elmwood, ON. For more details call (519) 986-3756, or e-mail [info@greyagservices.ca](mailto:info@greyagservices.ca)

### North Wellington Co-op Market Garden/Horticulture Meeting

January 18th, 2018 at the Belmore Community Centre.  
9:30am to 1:30pm. For more information or to register, call Luke at 519-321-1400

### NutrientSmart - Optimizing Your Crop Production System

January 19, 2018 at RIM Park in Waterloo  
Time TBD. Pre-register by calling 1-877-424-1300

### FarmSmart

January 20, 2018 at the University of Guelph  
8:30am to 4:30pm. Pre-register by calling 1-877-424-1300.

### Guelph Organic Conference

January 25 to 28, 2018 at the University of Guelph  
Call 519-824-4120 ext. 56311 to register.

### North Wellington Co-op Field Crop Meeting

February 6th, 2018 at the Mount Forest Community Centre  
Stay tuned for further details

## From the Feed Pen

### Masterfeeds GoalMaker Market Lamb Premix

Designed for growing lambs post weaning to market and for ewe lambs post weaning to pre-lambing. To be mixed with on farm grains, protein ingredients and forages so as to provide 15 grams of this premix per head per day. Intake will increase up to 23 grams per head per day as lambs approach market weight.

### Features & Benefits

Macro minerals are balanced to match the most popular forage types and lamb finishing rations  
Optimum vitamin A, D and E levels  
TRT: All trace minerals are from chelated sources in the form of Bioplex® and Sel-Plex® which are readily absorbed, stored and utilized by lambs meeting their nutritional requirements and helping them achieve optimal growth and health  
Contains salt, flavour enhancers and molybdenum to help prevent copper toxicity.  
Available plain or Medicated with Deccox or Avatec

**Fuel isn't the only thing driving your success.**



Bringing you w

## Order by Email

Place your orders by email! We know you are busy, and ordering your products can take valuable time. You can now place your orders via email and get back to what you are doing.

Just email your order to the applicable email listed below. Remember to include the name on your account and delivery address if it is different from your mailing address, a full description of the product(s) you are looking for, and your requested delivery date. One of our staff will reply to your email once it is received.

### Energy Products and Service

(Bulk Fuels and Propane)  
energy@northwellington.ca

### Crop Inputs

(Fertilizer, Seed, Chemicals, Custom Application, etc)  
crops@northwellington.ca

### Bulk Feed

feed@northwellington.ca

### Store Products and Bagged Feed

Email your closest branch as appropriate.

**Durham:** durham@northwellington.ca

**Hanover:** hanover@northwellington.ca

**Harriston:** harrstore@northwellington.ca

**Mount Forest:** mountforest@northwellington.ca

Please remember that we ask for three days' notice for most bulk products to be delivered. For store products please refer to our delivery schedule below.

**Durham:** Thursdays

**Hanover:** Tuesdays and Wednesdays

**Harriston:** Wednesdays

**Mount Forest:** Tuesdays (North), Wednesdays (East) and Thursdays (South)

Delivery schedule is subject to change without notice. Delivery dates are not guaranteed and will be adjusted around holidays.

**And... you are welcome to give us a call like you always have!**

## Grower Pesticide Safety Courses

**Mount Forest:** Friday, January 26th 2018 and Friday, February 23rd at the Mount Forest Fire Hall.

**Harriston:** Tuesday, February 27th, 2018 at the Harriston Legion.

For more details or to sign-up contact Justine Lennox at 519-338-2331 or by e-mail to jlennox@northwellington.ca

Cost of the course and/or exam is \$105 payable to the University of Guelph. Books can be picked up in Harriston or Mount Forest at no charge, just call ahead to ensure we have a copy for you.

## New Employees

The staff and directors of North Wellington Co-op would like to welcome the following employee to our team:

Scott Widmeyer - Store Associate, Harriston  
Cole Hollands - Warehouse, Hanover  
Kevin Petrino - Gas Bar, Hanover  
Clarence Campbell - Store Associate, Mount Forest

## Voice From the Field

### Crop Plans: Plan for Success in 2018!

The winter months are a great time to get together with your NWC Crop Specialist and make a crop plan for the 2018 season. Together with your Crop Specialist you can develop a crop fertility plan, herbicide/fungicide program and review soil tests. You can also discuss doing a possible MiField trial plot on your farm. These trials allow you to test out a new practice (eg different fertilizer program, fungicide trial, etc) on your farm. By doing an MiField, you can explore new practices and technologies right on your farm! Get talking to your NWC Crop Specialist in the next couple months to develop your 2018 Crop Plan!

### Seed for 2018: Early Payment Reminder

If you have ordered your 2018 seed from NWC, and have not pre-paid them yet, there are still some early payment discounts. These include: Corn (PRIDE Seeds, DEKALB, NK Seeds, Soybeans (PRIDE Seeds, DEKALB, NK Seeds, PROseeds) & spring grain. For further details and totals, contact your NWC Crop Specialist.

## Health & Safety on Your Farm

### Health and Safety on Your Farm

The next step in your Health and Safety Program, after our bulletin board is complete, is to prepare a binder full of procedures to keep you, your employees, your family, your animals, your equipment, and the environment safe. This binder will look different for every farm. It is the details, the Safe Operating Procedures (SOPs) about using your equipment and products safely and not every farm has the same things.

The key to knowing what SOPs you need is identifying the hazards, assessing the risks, and determining how to control them. A good start is to write policies about how you are going to look for hazards, assess them, and implement the best control method, and evaluate if it is successful. Here is a brief outline. Each method will be discussed in a future article.

#### Methods of identifying hazards

- Employee concerns and comments
- Monthly inspections
- Equipment manuals
- Incident reports
- SDSs for chemicals and products
- External auditors, testing

#### Methods of assessing the risks of each hazard

- Define high, med, low risks
- PEMEP
- Checklist
- Compare to other hazards

#### Methods of controlling each hazard risk

- At the source – elimination, substitution
- Along the path – engineering (guards, barriers, carts)
- At the worker – administrative (training, scheduling), PPE

For more information contact Mollie in Harriston or look at the Canadian Centre for Occupation Health and Safety website under the 'programs' or 'hazards' tab at [www.ccohs.ca](http://www.ccohs.ca).

## Address Corrections

The Post Office is requesting complete civic addresses on all mail we send out (fire number, road name, and RR #). We are trying to catch these as we come to them. Please help us out by calling in to our Harriston office with the proper mailing address for your account.

### Harriston

56 Margaret St S, PO Box 700  
Harriston ON N0G 1Z0  
ph: 519-338-2331 fx: 519-338-3513  
harriston@northwellington.ca

### Durham

377 Garafraxa St S  
Durham ON N0G 1R0  
ph: 519-369-2415 fx: 519-369-6383  
durham@northwellington.ca

### Hanover

691 10th Street  
Hanover ON N4N 1S1  
ph: 519-364-4777 fx: 519-364-7128  
hanover@northwellington.ca

### Mount Forest

404 Main Street South  
Mount Forest ON N0G 2L3  
ph: 519-323-1271 fx: 519-323-3438  
mountforest@northwellington.ca